



WIR SIND DIE

# LUFT FRACHT MACHER



**FAST  
RELIABLE  
ACTIVE**

Gemeinschaft ehemaliger Lufthanseaten, 12. Januar 2018

# Air Cargo Community Frankfurt

Joachim von Winning

## AGENDA

**Wer wir sind**

**Was wir machen**

**Ausblick**



**FAST  
RELIABLE  
ACTIVE**

## **Vision und Mission**

MITREDEN  
MITGESTALTEN  
MITGEWINNEN!

## Unsere Vision

Unsere **Air Cargo Community Frankfurt** wird im Jahr **2020** eine **operativ erfolgreich** agierende **Gemeinschaft** sein. Die **Wettbewerbsfähigkeit** aller Mitglieder wird weiter ausgebaut. Der Flughafen Frankfurt bleibt **die Nr. 1 in Europa.**

WEITERDENKEN  
WEITERGEHEN  
WEITERENTWICKELN

## Unsere Mission

Durch die **Bündelung** unserer **gemeinsamen Interessen** wollen wir die Wertschöpfung und Effizienz am Flughafen Frankfurt weiter steigern.

Nur dadurch können wir unsere **führende Position im globalen Wettbewerb** dauerhaft festigen.

**FAST  
RELIABLE  
ACTIVE**

**Dürfen wir uns vorstellen:**

### Airlines


### Spediteure


### Handlungsunternehmen


### Sonstige


### Flughafenbetreiber

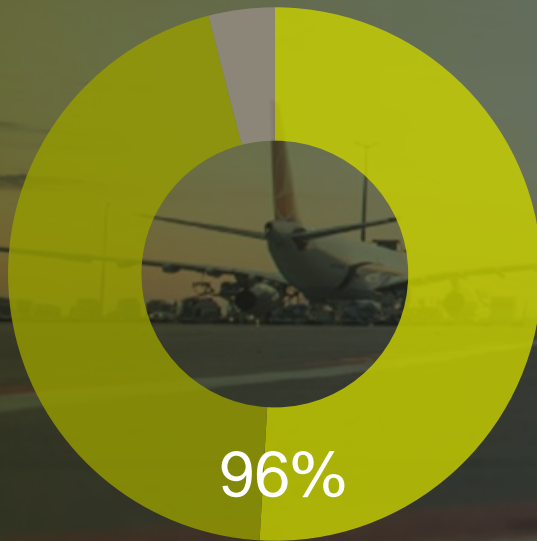


### Sondermitglieder

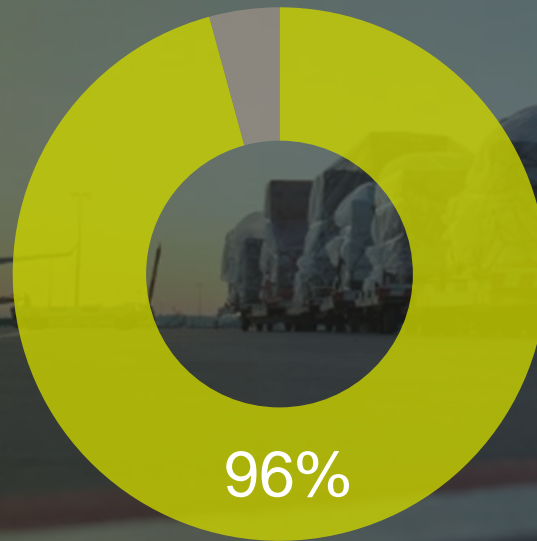




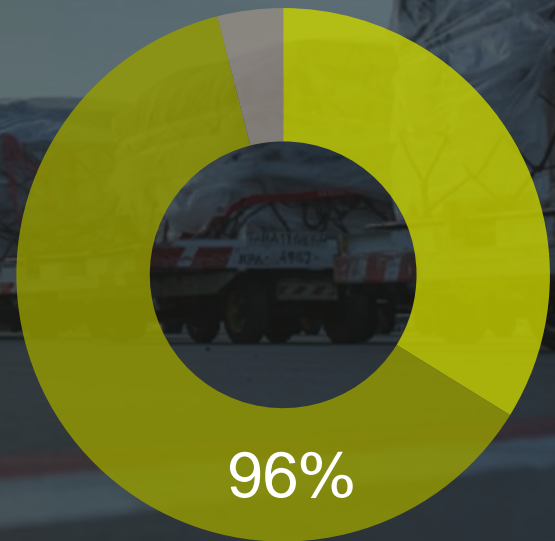
Airlines



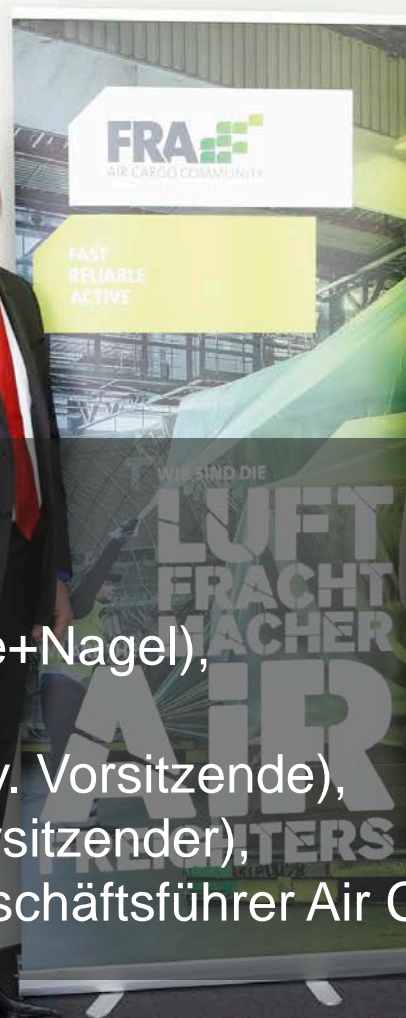
GHA



Forwarders



■ Direct Members     
 ■ BARIG/SLV     
 ■ Others



(v.l.n.r):  
**Michael Hoppe (BARIG),**  
**Götz Wendenburg (Kuehne+Nagel),**  
**Patrik Tschirch (LUG),**  
**Anke Giesen (Fraport, stellv. Vorsitzende),**  
**Sören Stark (LH Cargo, Vorsitzender),**  
**Joachim von Winning (Geschäftsführer Air Cargo Community Frankfurt).**

**FAST  
RELIABLE  
ACTIVE**

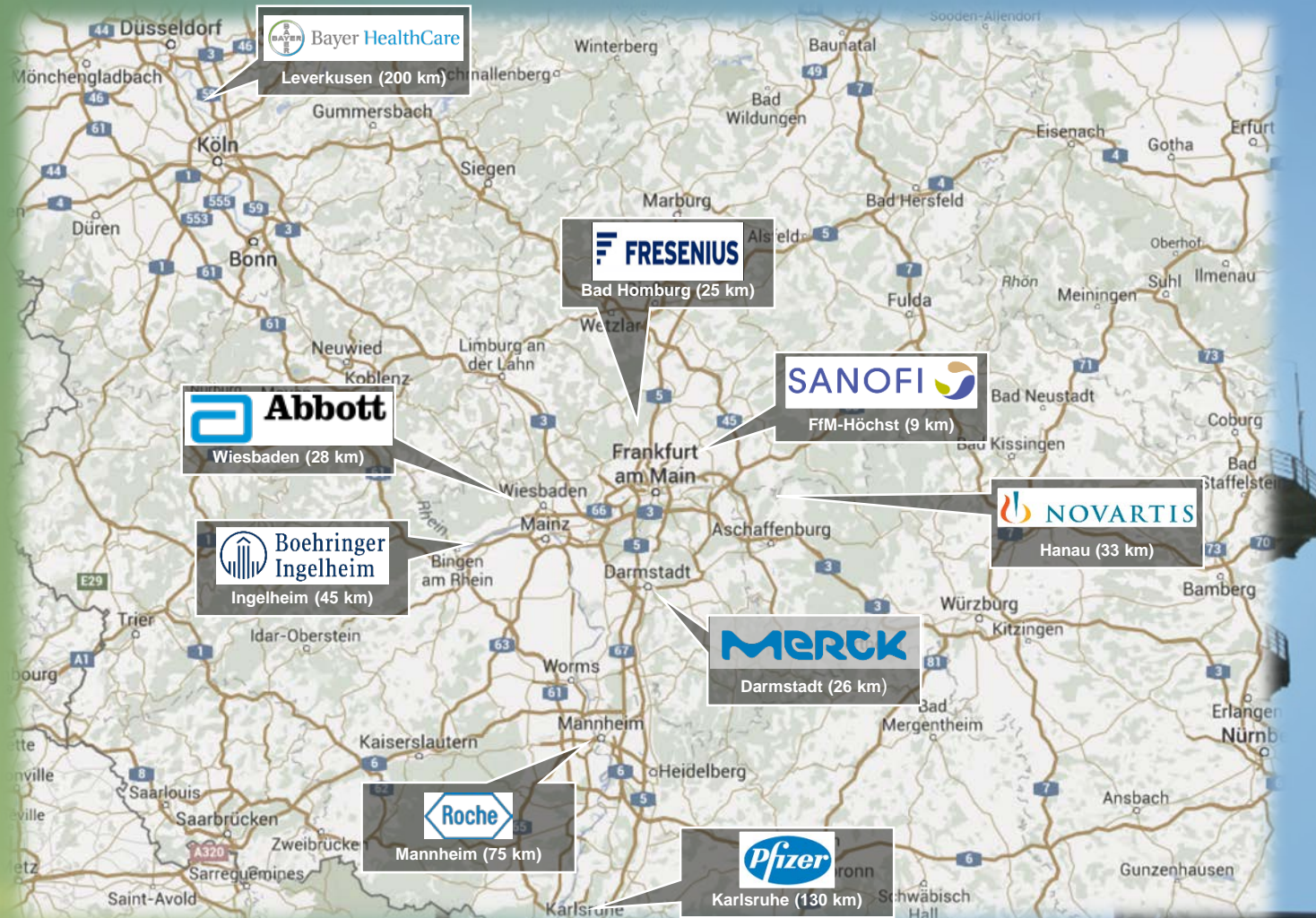
**Was wir jetzt tun**

**FAST  
RELIABLE  
ACTIVE**

## Kompetenzteams im Überblick



# Serving leading pharmaceutical companies in our region, Europe and worldwide



Airlines



Ramp Handler



Cargo Handler



Forwarder/  
Trucker

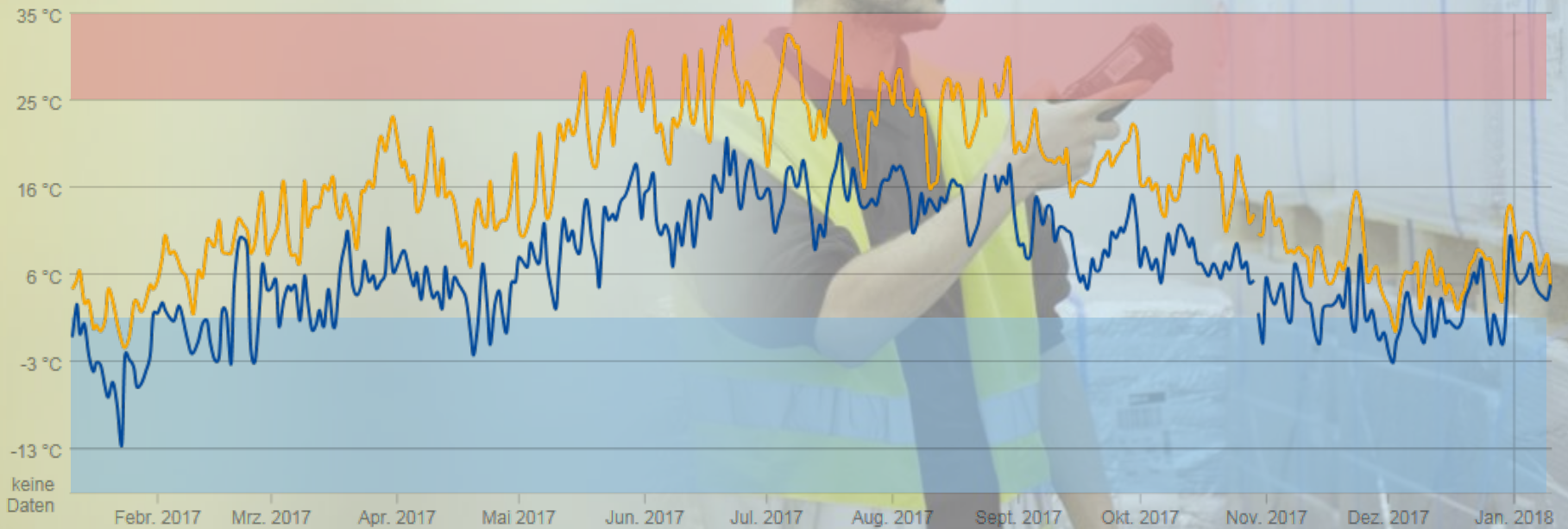
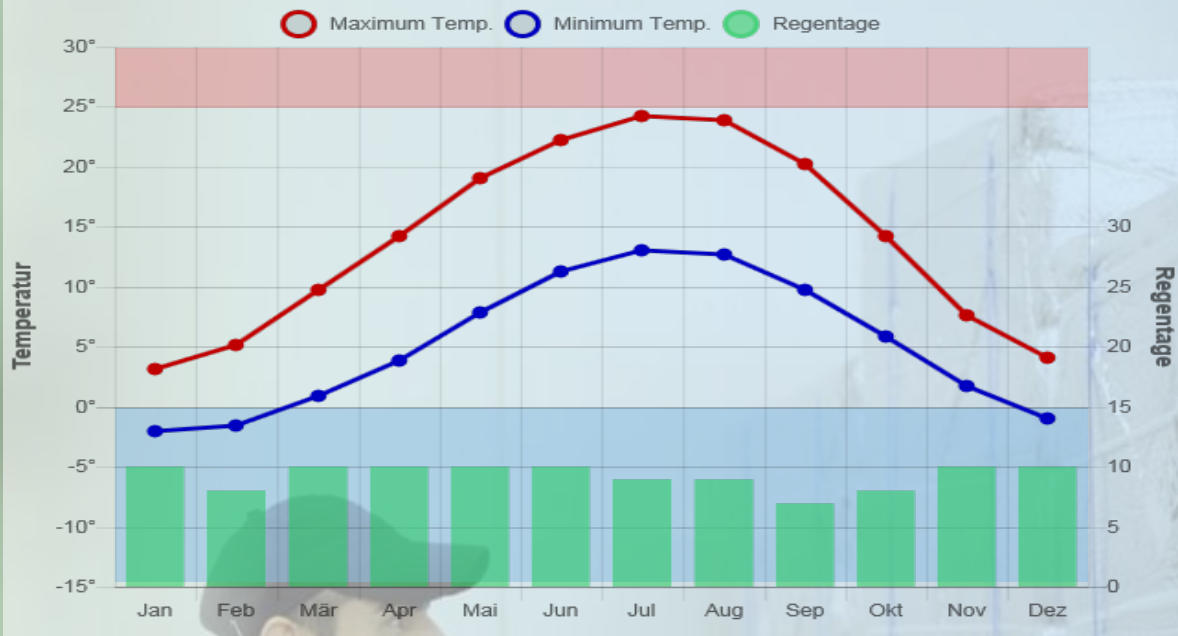


# Handling Facilities in FRA



~12.000 m<sup>2</sup> dedicated GHA pharma handling areas, GDP compliant & CEIV Pharma certified

Additional pharma areas with forwarders







# Apron Transport



## Keep Cool

Experience FRA –  
Europe's leading pharma hub





visit FRA pharma  
FRA visits pharma  
FRA meets pharma





السعودية SAUDIA CARGO

FRA  
AIR CARGO COMMUNITY

FAST  
RELIABLE  
ACTIVE

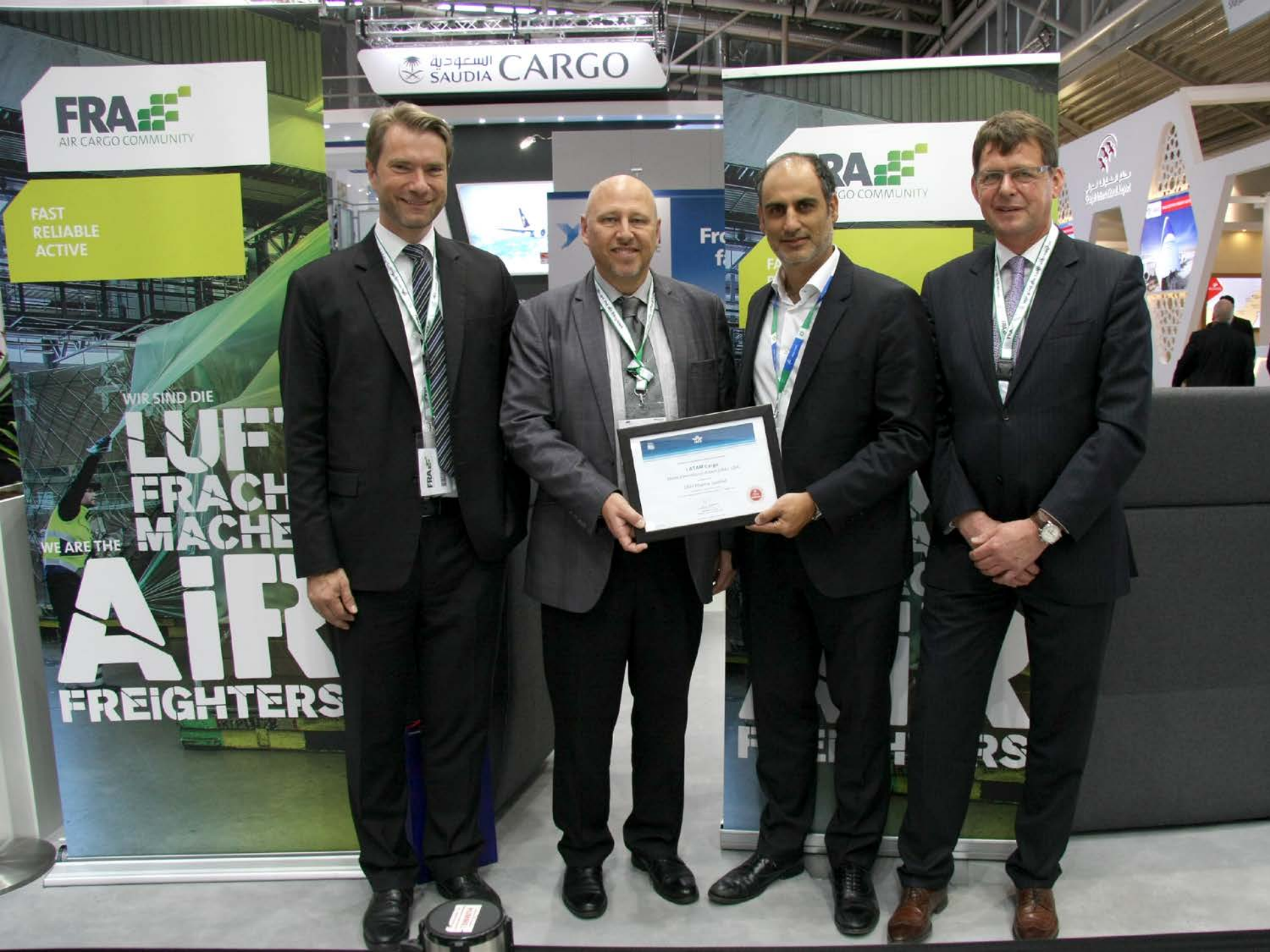
WIR SIND DIE

LUF  
FRACH  
MACHE

WE ARE THE

AiF  
FREIGHTERS

FRA  
AIR CARGO COMMUNITY



Thursday, 09.11.2017					
Time	Category	Topic		Speaker	
10.00		Welcome by the organizers		Organizer	
10.15	Outside perspective	Digitization, disruptions and protectionism		Lehmacher (WEF)	
10.45	Research & Best Practices	LogIn: Acceptance of multi-stage cargo community systems (CCS) in air cargo		Höhl (FRA AUS), Wallbach (TU Darmstadt)	
11.15	Benchmarking AirCargo	Benchmarking of airports and communities		Bierwirth (HS R-M), von Winning (Air Cargo Community Frankfurt)	
11.45	Coffee break & Networking				
12.15	Outside perspective	Digitalization: What's next from mobility to aviation		Clausen (Fraunhofer IML)	
12.45	Outside perspective	The influence of digitalization on the port choice behavior		Scharf (TU Darmstadt)	
13.15	Lunch				
14.15	Disruptions	Autonomous driving at Frankfurt Airport		Wehner (Fraport)	
14.40	Disruptions	Drone delivery by Wingcopter - Every flight saves a life		Plümmer (Wingcopter)	
15.05	Disruptions	Aircargobook - the cargo market place for the future		Martius (Aircargobook)	
15.30	Coffee break & Networking				
16.00	Disruptions – Open Space	Introduction to open space		Organizer	
16.05	Disruptions – Open Space	Autonomous driving at Frankfurt Airport	Drone delivery by Wingcopter	Aircargobook	All
17.20	Disruptions – Open Space	Presentation of open space results			
18.05	Dinner@HOLM & get together				
18.30		Tour on apron Frankfurt Airport with focus on air cargo		All	
21.30	Back to HOLM/End of day 1				

Friday, 10.11.2017			
Time	Category	Topic	Speaker
09.00		Welcome by the organizers	Organizer
09.15	Outside perspective	Blockchain: definition and best practices	Stockrahm (EY)
10.00	StartUps	EveryAir - Sharing-economy in der business aviation	Ringsdorf (EveryAir)
10.20	StartUps	Motion Mining – Automated process analysis for manual processes	Grzeszick (Motion Miners)
10.40	StartUps	Motius: Product development with a talent pool in a fast changing environment	Sauer (Motius)
11.00	Coffee break & Networking		
11.30	Research & Best practices	Future of communities - fair@link 2.0	Wrage (Dakosy)
12.00	Research & Best practices	Realignment of a cargo terminal by using simulation tools	Rommelspacher (Simplan), Knickmann & Rimke (Lufthansa Cargo)
12.30	Research & Best practices	Pharma supply chain risk management company perspective & research	Ziegler (FRA UAS), Wiederhold (Cynatics Consulting)
13.00	Inside perspective	From where to when: the natural next step in air cargo	Zimmermann (IATA)
13.30	Lunch in HOLM restaurant ( <i>self-pay</i> )		
14.30	End of conference		

## Sponsors



## Media partner





# Thanksgiving



**FAST  
RELIABLE  
ACTIVE**

**Ausblick**

## Tue Gutes und sprich darüber

- Fruit Logistica, Berlin
- World Cargo Symposium
- Cool Chain Association & Air Cargo Handling Conference, Frankfurt
- visit FRA pharma/FRA meets pharma, Frankfurt
- Air Cargo Conference, Frankfurt
- Deutscher Logistikkongress, Berlin



**FAST  
RELIABLE  
ACTIVE**

**Herzlichen Dank!**

Air Cargo Community Frankfurt  
FAC  
Hugo-Eckener-Ring, Hausbriefkasten 15  
60549 Frankfurt am Main  
Deutschland  
Phone: +49 69 69023511  
e-mail: [info@FRA-fr8.com](mailto:info@FRA-fr8.com)

[www.FRA- fr8.com](http://www.FRA-fr8.com)



WIR SIND DIE

# LUFT FRACHT MACHER